Prep Service and Pricing Guide – 2023 Q2



Logistics Done Right

Inc.

7616 Production Dr. Cincinnati, OH 45237 513-449-2899 contact@ldrprep.com

https://ldrprep.com

When you need the job done right we are your solutions provider.

The legend...

We are an employee owned and operated solutions provider that started in 2019 when a group of employees at a larger conglomerate came to a simple theory: the whole supply chain is mad. Every where you look... the cashier is mad, the delivery driver... the warehouse worker, the retailers and sellers... everyone is angry. We asked ourselves: does it really have to be that way?

You might be wondering... Is it actually possible to find a prep center that does things on schedule? What about prices that are reasonable and transparent? How about people who take radical accountability when something goes wrong?

If you've been finding yourself stressed and angry, or frustrated about all the chaos in this industry, you've finally found the people who can help.

For your consideration...

This guide lays out the pricing and terms around our most popular prep services. We also offer a wide range of solutions including refurbishment, depot, forwarding, and software. If you don't see what you need in here, don't hesitate to let us know!

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Lightning Fast Prep with Logistics Done Right – Pricing Sheet – 2023 Q2

	LDR receives, preps, and abels according to industry best practices.	LDR uses shared Seller Central access to generate FBA shipments. Shipping is arranged using Amazon partnered carriers.
Basic Prep*	\$0.65 - \$0.85 unit	Labels (expiration labels, FNSKU/UPC, etc), polybag, tape, covering stickers/labels.
Bundle/kit 2-3 pack	\$1.25 - \$1.50 unit	Includes everything from Basic Prep, but for bundles or kits with 2-3 items.
Bundle/kit 4+ pack	\$1.75 - \$2.00 unit	Includes everything from Basic Prep, but for bundles or kits with 4+ items.
Unit Boxing	\$2.00 unit	Same as basic prep, but for items that need individual units boxed. The materials cost of the box is separate.
Bubble wrapping	Please ask	Depends on product dimensions

Price ranges are dependent on volume. Prices are all-inclusive of standard bags, labels, stickers, and other materials. Additional supplies such as shipping cartons are billed at market rate, with a standard 15% markup.



Added Cost	Explanation
\$15 or \$5 / SKU	Fewer than 25 units of any SKU OR Fewer than 25 items shipping to the same destination.
\$0.25 / unit	Inventory arrives mixed or mislabeled, so it has to be sorted before work can commence.
\$0.25 / insert	A paper insert, manual, warranty card, or similar has to be placed inside the item or shipment. Printing costs are separate.
\$0.25 / unit	See Arbitrage (RA / OA) on Page 3.
Free for 10 days	See FBA / B2B Replenishment on next page.
	\$15 or \$5 / SKU \$0.25 / unit \$0.25 / insert \$0.25 / unit

Additional labor and special projects – Work requested beyond prices and terms advertised is billed at \$60/hour in 15 minute increments. Advertised prices presume the service described can be performed in an efficient manner.

FBA / B2B Replenishment



The pricing shown here is in addition to prep charges, and applies to inventory that has to be stored in our warehouse and shipped over time. Our lightning prep service includes free storage for 10 days. Inventory stored longer is subject to these prices and charges.

Receive	Price Each	When it applies
Receive master carton	\$2.50	Each carton received into storage.
Count or de-case inventory	\$0.25 / unit	Count/sort contents of cartons.
Item# Inventory	\$0.50 / unit	Count and apply serialized barcodes to each unit.
Receive pallet	\$25/pallet	 Applies in each of the following situations: 1. A pallet was delivered to us 2. We have to palletize/repalletize inventory to store effectively. This means a 4ft x 4ft x 4ft max pallet with no more than 6 SKUs on it.
Record serial number	\$2.00/unit	Record unit serial numbers

Ship Out	Price Each	When it applies
Ship carton	\$2.50	Includes either a sealed master carton or 1 item.
Additional item	\$0.50 / unit	Each item after the first in the same carton
Palletize	\$25/pallet	Plus the number of cartons
De-case	\$1.25 + counting	Applies when inventory stored as cases has to be opened/split to fulfill an order. This is waived if you asked us to do that during receiving.

Cartons and mailers charged at market rate, plus 15% standard markup. Current rates are updated in real time inside our customer portal.

Storage

\$0.68 / CuFt per month for stackable inventory that can be stored on racking or in bins. For inventory that is de-cased and stored in bins, the monthly charge will be based on the size of the bin.

Pallets are \$40/month for storage, and must be 4ft x 4ft x 4ft with no more than 6 SKUs per pallet. We can store a limited number of non-compliant pallets.

Inventory cannot remain in storage for longer than 90 days without prior approval. Unless "Item Numbering" service is used, inventory will be shipped in a FIFO manner.

Arbitrage Prep (OA/RA) and FBA Removal Prep



This section applies for OA Prep, as well as Prep of FBA Removal Orders.

These kinds of orders tend to arrive in a very chaotic fashion compared to deliveries from wholesalers or distributors. It's also more likely they will have additional labels that have to be removed, or the items take extra time to sort. To offer quality services at low prices, we handle these orders a little differently.

Dedicated Intake Storage – Pallets or shelves

- 1. You tell us how many items we should expect to receive, and provide instructions in advance about where they're going next so we can arrange that without secondary confirmation.
- 2. We set aside a shelf or a pallet to stack deliveries on until it looks like everything has arrived.
- 3. We then process everything all at once. Everything that can be shipped out without intermediate storage is not subjected to the Receive or Ship Out fees.
- 4. You pay a monthly fee for the dedicated pallet(s) or shelve(s) set aside for your intake.

Have a complicated situation with removal orders? Ask about our refurbishment services!

If you need something more than basic sorting and prep for your removal orders, we can help.

We offer a range of inspection, refurbishment, and depot services for a wide range of products including soft-lines, electronics, computer parts, and mechanical products.



Returns are photographed as they arrive at our facility.



Certified technicians fully inspect, test, and refurbish according to your guidelines.



You relist and resell your reconditioned merchandise.

Flexible Payment Terms and Options

We accept payments using major cards (Visa, Mastercard, Amex) as well as check, ACH, Paypal, or Payoneer.



Pay-as-you-go – our most popular, convenient option

You receive an automatic email every Friday detailing work we completed and can check itemized details on our website. You pay off your balance at least once a month, and can preload money in advance to ensure fast, reliable services.

To qualify, we may ask you to show evidence of a healthy, stable business. This will not impact your credit score.

Project-based invoicing – for controlling project costs or one-off needs

You can also request that we quote and bill you on a per-project basis. We will estimate the project cost, and may ask for partial payment in advance. We will invoice you upon project completion and ship your goods once payment has been received.

Ready to get started? Let's do it!

Onboarding usually take 1-2 business days for straightforward projects.



Email <u>contact@ldrprep.com</u> with a detailed description of your project and get ready for blast off!